Government of Meghalaya

MEGHALAYA TRANSPORT CORPORATION

CORRIGENDUM & ADDENDUM - 2

No. MTC/MD/RFP/2020/749/Pt-1/71   **Date: 22nd March, 2024**

With reference to the RFP number: MTC/MD/RFP/2020/749/173 dated 8th March 2024, and Corrigendum released on 21st March 2024, for "Selection of an Airline Operator to provide Non-Stop Direct Flight services from Shillong to Delhi, Mumbai, Hyderabad, Bengaluru, Chennai." amendments to the RFP are notified as below. All other requirements, information and terms & conditions shall remain unchanged.

Amendments and Additions to the RFP

The following provision of the tender document stands amended:

1. **Title:** REQUEST FOR PROPOSAL (RFP) for Selection of an Airline Operator to Provide Nonstop Direct Flight Services from Shillong to Delhi, Mumbai, Hyderabad, Bengaluru, Chennai.
    Amended To
    REQUEST FOR PROPOSAL (RFP) for Selection of an Airline Operator to Provide Nonstop Direct Flight Services from Shillong to Delhi, Mumbai, Hyderabad, Bengaluru, Chennai, Bhopal.

2. **Original RFP clause no- 8. Terms of Reference**
    8.1 Scope of Work
    The main scope of the Operator would include:
    The Airlines Operator shall have to provide operations for the sector Delhi – Shillong – Delhi; Mumbai - Shillong - Mumbai; Hyderabad - Shillong - Hyderabad; Bengaluru - Shillong - Bengaluru; Chennai - Shillong - Chennai.

Sector	Route	Passenger capacity	Flying time	Flight Schedule
01	Shillong to Delhi	70 - 90	Upto 3 hours (direct non-stop flight)	Daily
	Delhi to Shillong	70 - 90	Upto 3 hours (direct non-stop flight)	Daily
02	Shillong to Mumbai	70 - 90	Upto 4 hours (direct non-stop flight)	Daily
	Mumbai to Shillong	70 - 90	Upto 4 hours (direct non-stop flight)	Daily

03	Shillong to Hyderabad	70 - 90	Upto 3.5 hours (Direct non-stop flight)	Minimum 3 Days in week
	Hyderabad to Shillong	70 - 90	Upto 3.5 hours (Direct non-stop flight)	Minimum 3 Days in week
04	Shillong to Bengaluru	70 – 90	Upto 4 hours (Direct non-stop flight)	Minimum 3 Days in week
	Bengaluru to Shillong	70 – 90	Upto 4 hours (Direct non-stop flight)	Minimum 3 Days in week
05	Shillong to Chennai	70 - 90	Upto 4 hours (Direct non-stop flight)	Minimum 3 Days in week
	Chennai to Shillong	70 - 90	Upto 4 hours (Direct non-stop flight)	Minimum 3 Days in week

Amended To

8.1 Scope of Work

The main scope of the Operator would include:

The Airlines Operator shall have to provide operations for the sector Delhi – Shillong – Delhi; Mumbai - Shillong - Mumbai; Hyderabad - Shillong - Hyderabad; Bengaluru - Shillong - Bengaluru; Chennai - Shillong – Chennai; Bhopal – Shillong - Bhopal.

Sector	Route	Passenger capacity	Flying time	Flight Schedule
01	Shillong to Delhi	70 - 90	Upto 3 hours (direct non-stop flight)	Daily
	Delhi to Shillong	70 - 90	Upto 3 hours (direct non-stop flight)	Daily
02	Shillong to Mumbai	70 - 90	Upto 4 hours (direct non-stop flight)	Daily
	Mumbai to Shillong	70 - 90	Upto 4 hours (direct non-stop flight)	Daily
03	Shillong to Hyderabad	70 - 90	Upto 3.5 hours (Direct non-stop flight)	Minimum 3 Days in week
	Hyderabad to Shillong	70 - 90	Upto 3.5 hours (Direct non-stop flight)	Minimum 3 Days in week
04	Shillong to Bengaluru	70 – 90	Upto 4 hours	Minimum 3 Days in

			(Direct non-stop flight)	week
	Bengaluru to Shillong	70 – 90	Upto 4 hours (Direct non-stop flight)	Minimum 3 Days in week
05	Shillong to Chennai	70 - 90	Upto 4 hours (Direct non-stop flight)	Minimum 3 Days in week
	Chennai to Shillong	70 - 90	Upto 4 hours (Direct non-stop flight)	Minimum 3 Days in week
06	**Shillong to Bhopal**	**70 - 90**	**Upto 4 hours** **(Direct non-stop flight)**	**Minimum 3 Days in week**
	Bhopal to Shillong	**70 - 90**	**Upto 4 hours** **(Direct non-stop flight)**	**Minimum 3 Days in week**

3. **Original RFP clause no- 8. Terms of Reference**
   8.3 Price capping for seats proposed under VGF
   The Ticket prices for proposed VGF seats (Inclusive of Taxes) shall be capped at the following rates.

   • One way price for Delhi - Shillong – Delhi: ₹6500

   • One way price for Mumbai - Shillong – Mumbai: ₹6500

   • One way price for Hyderabad- Shillong – Hyderabad: ₹7000

   • One way price for Bengaluru- Shillong – Bengaluru: ₹8000

   • One way price for Chennai - Shillong – Chennai: ₹7500

   Amended To

   The Ticket prices for proposed VGF seats (Inclusive of Taxes) shall be capped at the following rates.

   • One way price for Delhi - Shillong – Delhi: ₹6500

   • One way price for Mumbai - Shillong – Mumbai: ₹6500

   • One way price for Hyderabad- Shillong – Hyderabad: ₹7000

   • One way price for Bengaluru- Shillong – Bengaluru: ₹8000

   • One way price for Chennai - Shillong – Chennai: ₹7500

   • **One way price for Bhopal - Shillong – Bhopal: ₹8000**

4. **Original RFP clause no- Annexure – 4 Technical Requirements**

Sector	Route	Name, Type, Model, Seating capacity, etc. and complete specification of the AIRCRAFT proposed to be provided	*Minimum Passenger seats and minimum carrying capacity (excluding Pilots)	Travel time
Sector 1	Shillong to Delhi			
	Delhi to Shillong			
Sector 2	Shillong to Mumbai			
	Mumbai to Shillong			
Sector 3	Shillong to Hyderabad			
	Hyderabad to Shillong			
Sector 4	Shillong to Bengaluru			
	Bengaluru to Shillong			
Sector 5	Shillong to Chennai			
	Chennai to Shillong			

(i) All supporting documents must be enclosed, which *inter alia* should include Certificate of Airworthiness, Weight schedule, technical specifications, relevant documents, etc.

(ii) Photographs of the proposed aircraft (exterior and interior) must be enclosed.

(iii) The aircraft model for Delhi – Shillong– Delhi, Mumbai - Shillong - Mumbai, Hyderabad - Shillong - Hyderabad, Bengaluru - Shillong - Bengaluru, Chennai - Shillong - Chennai sectors should be of 70 to 90 seater.

Amended To

Sector	Route	Name, Type, Model, Seating capacity, etc. and complete specification of the AIRCRAFT proposed to be provided	*Minimum Passenger seats and minimum carrying capacity (excluding Pilots)	Travel time
Sector 1	Shillong to Delhi			

	Delhi to Shillong			
Sector 2	Shillong to Mumbai			
	Mumbai to Shillong			
Sector 3	Shillong to Hyderabad			
	Hyderabad to Shillong			
Sector 4	Shillong to Bengaluru			
	Bengaluru to Shillong			
Sector 5	Shillong to Chennai			
	Chennai to Shillong			
Sector 6	**Shillong to Bhopal**			
	Bhopal to Shillong			

(i) All supporting documents must be enclosed, which *inter alia* should include Certificate of Airworthiness, Weight schedule, technical specifications, relevant documents, etc.

(ii) Photographs of the proposed aircraft (exterior and interior) must be enclosed.

(iii) The aircraft model for Delhi – Shillong– Delhi, Mumbai - Shillong - Mumbai, Hyderabad - Shillong - Hyderabad, Bengaluru - Shillong - Bengaluru, Chennai - Shillong – Chennai, **Bhopal – Shillong – Bhopal** sectors should be of 70 to 90 seater.

5. **Original RFP clause no- Annexure-7: Proposed operational schedule.**

   TENTATIVE PROPOSED SCHEDULE

   (WHICH MAY BE SUBJECT TO APPROVALS BY DGCA, GMR AIRPORTS, BIAL, AAI, etc)

Flight Number	Day	Departure From	Proposed Departure time	Arriving at	Proposed Arrival time	Operational Day of the Week (Tick (✓) on the proposed day)
(1)	(2)	(3)	(4)	(5)	(6)	(7)
Sector 1: Delhi - Shillong - Delhi						

	Daily	Delhi (DEL)		Shillong (SHL)		Daily
	Daily	Shillong (SHL)		Delhi (DEL)		Daily

Sector 2: Mumbai - Shillong - Mumbai

	Daily	Mumbai (BOM)		Shillong (SHL)		Daily
	Daily	Shillong (SHL)		Mumbai (BOM)		Daily

Sector 3: Hyderabad - Shillong - Hyderabad

	Day 1	Hyderabad (HYD)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Hyderabad (HYD)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
	Day 2	Hyderabad (HYD)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Hyderabad (HYD)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
	Day 3	Hyderabad (HYD)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Hyderabad (HYD)		Mon, Tue, Wed, Thur, Fri, Sat, Sun

Sector 4: Bengaluru - Shillong - Bengaluru

	Day 1	Bengaluru (BLR)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Bengaluru (BLR)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
	Day 2	Bengaluru (BLR)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Bengaluru (BLR)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
	Day 3	Bengaluru (BLR)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun

		Shillong (SHL)		Bengaluru (BLR)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
Sector 5: Chennai - Shillong - Chennai						
	Day 1	Chennai (MAA)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Chennai(MAA)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
	Day 2	Chennai(MAA)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Chennai (MAA)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
	Day 3	Chennai (MAA)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Chennai (MAA)		Mon, Tue, Wed, Thur, Fri, Sat, Sun

Note:

1) MTC prefers direct flights from Delhi – Shillong – Delhi, Mumbai - Shillong - Mumbai, Hyderabad - Shillong - Hyderabad, Bengaluru - Shillong - Bengaluru, Chennai - Shillong - Chennai.

2) Airlines may suggest flights connecting Shillong with other metro cities; However the final decision rests with the MTC.

3) Please tick (✓) the proposed day on column (7).

Amended To

TENTATIVE PROPOSED SCHEDULE

(WHICH MAY BE SUBJECT TO APPROVALS BY DGCA, GMR AIRPORTS, BIAL, AAI, etc)

Flight Number	Day	Departure From	Proposed Departure time	Arriving at	Proposed Arrival time	Operational Day of the Week (Tick (✓) on the proposed day)
(1)	(2)	(3)	(4)	(5)	(6)	(7)

Sector 1: Delhi - Shillong - Delhi						
	Daily	Delhi (DEL)		Shillong (SHL)		Daily
	Daily	Shillong (SHL)		Delhi (DEL)		Daily
Sector 2: Mumbai - Shillong - Mumbai						
	Daily	Mumbai (BOM)		Shillong (SHL)		Daily
	Daily	Shillong (SHL)		Mumbai (BOM)		Daily
Sector 3: Hyderabad - Shillong - Hyderabad						
	Day 1	Hyderabad (HYD)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Hyderabad (HYD)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
	Day 2	Hyderabad (HYD)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Hyderabad (HYD)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
	Day 3	Hyderabad (HYD)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Hyderabad (HYD)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
Sector 4: Bengaluru - Shillong - Bengaluru						
	Day 1	Bengaluru (BLR)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Bengaluru (BLR)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
	Day 2	Bengaluru (BLR)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Bengaluru (BLR)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
	Day 3	Bengaluru (BLR)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun

		Shillong (SHL)		Bengaluru (BLR)		Mon, Tue, Wed, Thur, Fri, Sat, Sun

Sector 5: Chennai - Shillong - Chennai

	Day 1	Chennai (MAA)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Chennai(MAA)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
	Day 2	Chennai(MAA)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Chennai (MAA)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
	Day 3	Chennai (MAA)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Chennai (MAA)		Mon, Tue, Wed, Thur, Fri, Sat, Sun

Sector 6: Bhopal - Shillong - Bhopal

	Day 1	Bhopal (BHO)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Bhopal (BHO)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
	Day 2	Bhopal (BHO)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Bhopal (BHO)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
	Day 3	Bhopal (BHO)		Shillong (SHL)		Mon, Tue, Wed, Thur, Fri, Sat, Sun
		Shillong (SHL)		Bhopal (BHO)		Mon, Tue, Wed, Thur, Fri, Sat, Sun

Note:

1) MTC prefers direct flights from Delhi – Shillong – Delhi, Mumbai - Shillong - Mumbai, Hyderabad - Shillong - Hyderabad, Bengaluru - Shillong - Bengaluru, Chennai - Shillong – Chennai; **Bhopal – Shillong - Bhopal.**

2) Airlines may suggest flights connecting Shillong with other metro cities; However, the final decision rests with the MTC.

3) Please tick (✓) the proposed day on column (7).

6. **Original RFP clause no- Annexure-9: Financial proposal**

	(a)	(b)	(c)	(d)	(e)	(g)
	Duration	Route	Passenger Seating Capacity of the proposed Aircraft (i.e excluding crew)	Number of Seats proposed for VGF (Upto 50% of C)	VGF quote for per seat (Inclusive of Taxes)	Quote(Rs)
T1	For 2 Year	Shillong-Delhi			(VGF up to ₹6500)	T1 = D * E
T2	For 2 Year	Delhi - Shillong			(VGF up to ₹6500)	T2 = D * E
Total Quote (Rs)- Delhi - Shillong - Delhi(T1+T2)						
T3	For 2 Year	Shillong - Mumbai			(VGF up to₹6500)	T3= D * E
T4	For 2 Year	Mumbai - Shillong			(VGF up to₹6500)	T4= D * E
Total Quote (Rs)- Mumbai - Shillong - Mumbai (T3+T4)						
T5	For 2 Year	Shillong- Hyderabad			(VGF up to ₹7000)	T5 = D * E
T6	For 2 Year	Hyderabad- Shillong			(VGF up to ₹7000)	T6 = D * E
Total Quote (Rs)- Hyderabad - Shillong - Hyderabad (T5+T6)						
T7	For 2 Year				(VGF up to ₹8000)	T7 = D* E

		Shillong-Bengaluru				
T8	For 2 Year	Bengaluru-Shillong			(VGF up to ₹8000)	T8 = D * E
Total Quote (Rs)- Bengaluru - Shillong - Bengaluru(T7+T8)						
T9	For 2 Year	Shillong-Chennai			(VGF up to ₹7500)	T9 = D* E
T10	For 2 Year	Chennai - Shillong			(VGF up to ₹7500)	T10 = D * E
Total Quote (Rs)- Chennai - Shillong - Chennai (T9+T10)						

Note: Financial Evaluation Criteria:

(i) The Bidder / Operator providing lowest quotation for each sector will be declared Lowest Bidder (L1) respectively.

(ii) The selected Operator should ensure that all the VGF seats are sold out, before opening the bookings of non-VGF seats for a particular flight. The MTC / Government of Meghalaya may get the same verified by a competent authority/ third party auditor from time to time.

(iii) The Ticket prices for VGF seats (Inclusive of Taxes) shall be capped at ₹6500 (One way) for Delhi - Shillong - Delhi; ₹6500 (One way) for Mumbai - Shillong - Mumbai; ₹7000 (One way) for Hyderabad- Shillong - Hyderabad; ₹8000 (One way) for Bengaluru- Shillong - Bengaluru; ₹7500 (One way) for Chennai - Shillong - Chennai.

(iv) Ticket prices for each sector must be finalized in consultation with the Authority. This is to ensure that there is no abnormality in ticket prices.

Amended To

Annexure-9: Financial proposal

	(a)	(b)	(c)	(d)	(e)	(g)
	Duration	Route	Passenger Seating Capacity of the proposed Aircraft (i.e excluding crew)	Number of Seats proposed for VGF (Upto 50% of C)	VGF quote for per seat (Inclusive of Taxes)	Quote(Rs)
T1	For 2 Year	Shillong-Delhi			(VGF up to ₹6500)	T1 = D * E

T2	For 2 Year	Delhi - Shillong			(VGF up to ₹6500)	T2 = D * E
Total Quote (Rs)- Delhi - Shillong - Delhi(T1+T2)						
T3	For 2 Year	Shillong - Mumbai			(VGF up to ₹6500)	T3= D * E
T4	For 2 Year	Mumbai - Shillong			(VGF up to ₹6500)	T4= D * E
Total Quote (Rs)- Mumbai - Shillong - Mumbai (T3+T4)						
T5	For 2 Year	Shillong- Hyderabad			(VGF up to ₹7000)	T5 = D * E
T6	For 2 Year	Hyderabad- Shillong			(VGF up to ₹7000)	T6 = D * E
Total Quote (Rs)- Hyderabad - Shillong - Hyderabad (T5+T6)						
T7	For 2 Year	Shillong- Bengaluru			(VGF up to ₹8000)	T7 = D* E
T8	For 2 Year	Bengaluru- Shillong			(VGF up to ₹8000)	T8 = D * E
Total Quote (Rs)- Bengaluru - Shillong - Bengaluru(T7+T8)						
T9	For 2 Year	Shillong- Chennai			(VGF up to ₹7500)	T9 = D* E
T10	For 2 Year	Chennai - Shillong			(VGF up to ₹7500)	T10 = D * E
Total Quote (Rs)- Chennai - Shillong - Chennai (T9+T10)						

T11	For 2 Year	Shillong-Bhopal			(VGF up to ₹8000)	T11 = D* E
T12	For 2 Year	Bhopal - Shillong			(VGF up to ₹8000)	T12 = D * E
Total Quote (Rs)- Bhopal - Shillong - Bhopal (T11+T12)						

Note: Financial Evaluation Criteria:

(i) The Bidder / Operator providing lowest quotation for each sector will be declared Lowest Bidder (L1) respectively.

(ii) The selected Operator should ensure that all the VGF seats are sold out, before opening the bookings of non-VGF seats for a particular flight. The MTC / Government of Meghalaya may get the same verified by a competent authority/ third party auditor from time to time.

(iii) The Ticket prices for VGF seats (Inclusive of Taxes) shall be capped at ₹6500 (One way) for Delhi - Shillong - Delhi; ₹6500 (One way) for Mumbai - Shillong - Mumbai; ₹7000 (One way) for Hyderabad- Shillong - Hyderabad; ₹8000 (One way) for Bengaluru- Shillong - Bengaluru; ₹7500 (One way) for Chennai - Shillong – Chennai; **₹8000 (One way) for Bhopal - Shillong - Bhopal.**

(iv) Ticket prices for each sector must be finalized in consultation with the Authority. This is to ensure that there is no abnormality in ticket prices.

Sd/-
Managing Director,
Meghalaya Transport Corporation
Shillong.